



Agenda

Sunday - 2/2

7 - 8 AM EST

Faith and Fellowship

- Connect with your peers through faith and prayer.

9 - 5 PM EST

NEW MRERF/IPA: Grow Sales with Reps

- If you're managing an outsourced sales team and want to manage your reps more effectively, enroll in this program to learn the strategies and tools needed to get the most from your rep partners.

2 - 5 PM EST

Sales Mastery: Sales Management Interactive Session led by industry SME and sales leadership expert, Dr. Jeffrey Magee

- Participants will earn 3 CEUs and leave with a sustained strategic and tactical action plan for managing and leading a successful sales force, and a greater understanding of how to find, engage, grow, and retain business.

3 PM EST

NEMRA25 REGISTRATION OPENS

6 - 9 PM EST

NEMRA WELCOME PARTY

LIGHT UP THE NIGHT WITH LIMELIGHT BAND SPONSORED BY **ABB**.





Monday - 2/3

5:45 AM EST

5K Fun Run for Gary Sinise Foundation

8 - 9 AM EST

Contractor Panel Discussion: The Necessity and Significance of Implementing Data Standards in the Electrical Industry

- Facilitated by NECA CEO, David Long, the conversation will revolve around the significance of data standards and how their integration can streamline project timelines and address labor challenges stemming from insufficient data.
 - Contractor Panelist:
 - Steve Stone, ArchKey Solutions
 - David Peterson, ERMCO
 - James MacDonald, Miller Electric Company

9:15 - 6 PM EST

One-on-One Meetings

(Distributor C-Suite available for one-on-one meetings)

(Contractor Panelists available for one-on-one meetings)

Tuesday - 2/4

7 - 8 AM EST

NEMMY Awards and President's Message

8:15 - 6 PM EST

One-on-One Meetings

(Distributor C-Suite available for one-on-one meetings)

(Contractor Panelists available for one-on-one meetings)





Wednesday - 2/5

7 - 8 AM EST

Women in Business Leadership Fireside Chat

- Hear from women who have propelled their careers in the electrical industry. They'll share their stories about how they became leaders in the industry, how they are inspiring women to pursue opportunities of leadership and are demonstrating building a more diverse industry.

8:15 - 6 PM EST

One-on-One Meetings

(Distributor C-Suite available for one-on-one meetings)

(Contractor Panelists available for one-on-one meetings)

Departures - See you back in Orlando for NEMRA26

